



Personal Care: Trends on M&A

Luncheon/Webcast of September 6, 2012 at the Penn Club of New York

Abstract

- What has been the evolution of M&A in Personal Care?
- Which trends and drivers will affect its value chain?
- What does the future of the consolidation hold?

Eric Vogelsberg will discuss the current M&A environment and its key underlying trends and drivers, sharing Kline's views on the impact on the personal care value chain. He will examine how the continued consolidation and evolution of players is altering the structure of this business and the competitive landscape, increasing our understanding of why personal care remains one of the hottest spaces in M&A.

Biography



Mr. Vogelsberg is a Senior Vice President, M&A and Corporate Development Practice at Kline & Company. During his 27 year tenure with Kline, Eric has advised clients on a range of corporate finance matters, including mergers, acquisitions, divestitures, asset sales, as well as the development and execution of the strategies underlying these transactions.

For the past 15 years, he has been the principal responsible for the majority of the nearly 100 transactions for which the firm has been retained, across its four core industry verticals:

- Chemicals and Materials - Energy
- Consumer Products - Life Sciences

Eric has led the evolution of Kline's M&A portfolio from an acknowledged leader in the development of market and competitive intelligence for buy-side transactions to a full-service, global M&A and corporate development advisory. In M&A, he has driven the expansion of the firm's relationships both within its traditional client base of privately held companies and publicly traded multinational corporations in its core industries and with financial sponsors such as private equity groups, investment banks, and venture capital firms, as well as corporate turnaround and restructuring firms. He holds an MBA in Chemical Marketing from Fairleigh Dickinson University and a BS in Chemistry from St. Francis College (NY).

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Event Schedule

Location:

Penn Club
30 W 44th Street, NYC
(between 5 Ave/ 6th Ave)

Event Times: (EDT)

11:15 am - 12:00 noon
Registration and
Networking

12:00 noon - 1:00 pm
Luncheon

1:00 pm - 2:15 pm
Presentation & Webcast

Luncheon Fees (*):

\$90 for Non-members
\$70 for 2012 members
of CM&E or SCC. Check for
Early-bird discounts .

Webcast : \$20

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