

PROPELLING GROWTH AND DIVERSIFICATION THROUGH M&A

Luncheon/Webcast • November 3, 2016 • Penn Club

Free Webcast for ACS National Members – Register at www.cmeacs.org

Abstract

Royal Adhesives and Sealants, a member of the American Securities portfolio of companies, today ranks among the world's top ten adhesive companies. Its remarkable growth was achieved by navigating successfully the challenges of conducting 18 acquisitions since 2003 while the company ownership itself changed hands three times to fit its key stages of expansion. It has established an industry hallmark for dynamic integration into a single global management system designed to benefit customers through global scale, diversified technologies, application service expertise and supply chain efficiencies.

The global market for adhesives & sealants, valued at \$42 billion with a CAGR of 3.2%, is highly fragmented with the top ten players representing 45% of the market and 55% of the market represented by a few players with sales between \$100 to \$350 Million and numerous players between \$5 to \$100M in sales driven by vehicle light weighting, energy efficiency and the replacement of mechanical fasteners which has created a vibrant environment of exciting opportunities. After 13 years executing a strategy of organic growth and M&A, Royal Adhesives is well poised to continue to capitalize on these changes.

Join us to hear the insights of the M&A architect at Royal Adhesives about his prolific record of growth through acquisitions and his views about the future.



Speaker: Theodore Clark is the Co-Founder, President and Chief Executive Officer of Royal Adhesives & Sealants LLC, a global top ten manufacturer of adhesives and sealants for the transportation, assembly and construction industries and is also an investor and member of the Board of Directors of MPD Laboratories Inc. a leading manufacturer of acrylate and organosilicon monomers used for healthcare applications including dental technologies, bio medical, wound care and contact & intraocular lenses and a former investor and Board of Director of Nusil LLC a leading silicone manufacturer and supplier to the medical and aerospace industry. Mr. Clark is also on the Foundation Board or Directors for Verdugo Hills Hospital in La Canada California.

Mr. Clark has over thirty five years executive experience including the last twenty as President and Chief Executive of three different specialty chemical manufacturers, PRC-Desoto International, Burke Industries and has led Royal Adhesives LLC since its founding in 2003.

Event Schedule

Location:Penn Club
30 W 44th Street, NYC**Event Times: (ET)**

11:15 am - 12:00 noon

Registration and

Networking

12 noon - 1 pm Luncheon

1 pm - 2 pm Talk - Webcast

Luncheon Fees

\$120 for non-members

\$90 for members

Check for Early-bird savings

Webcast : \$30. Free webcast recording for ACS members**Event Host**

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